

# you should be proud!

## August 2022 recognition



**Top 10 's\*** These leaders are building their businesses in several ways, helping to share pure haven with families across the country while making a difference for themselves and their own families.

### Top 10 in Personal Sales

Let's celebrate the following Consultants for achieving the honor of being in our top 10 in personal sales for August!

<b>Chelsie Lind (SD)</b>	<b>\$3,502</b>
<b>Jody Chase (MA)</b>	<b>\$3,490</b>
<b>Kristen Jeznach (MA)</b>	<b>\$3,336</b>
<b>Catherine Lavoie-Baird (OH)</b>	<b>\$3,165</b>
<b>Kim Chartier (RI)</b>	<b>\$3,045</b>
<b>Amy Enos (ME)</b>	<b>\$3,029</b>
<b>Andréa Yakima (MI)</b>	<b>\$2,893</b>
<b>Kimberlee Zangar (WA)</b>	<b>\$2,869</b>
<b>Sharon Mahan (PA)</b>	<b>\$2,841</b>
<b>Dee Davidson (MA)</b>	<b>\$2,782</b>

### Top 10 in Gatherings

Gatherings are all about working smarter, not harder! In one fun group setting, you have the greatest impact on your business, meeting new Customers, Hosts, and Consultants to help you achieve your goals. Let's hear it for the following Consultants who created, opened, and closed the most Gatherings with a third-party Host this month.

**Chelsie Lind (SD)**  
**Kimberlee Zangar (WA)**  
**Rose Raber (IN)**  
**Erin Hackett (CA)**  
**Nancy Broach (WA)**  
**Peg Taylor (GA)**  
**Andréa Yakima (MI)**  
**Lindsey Boyden (IL)**  
**Stacey Latus (UT)**  
**Alisha Kolb (SD)**

### Top 10 in New Preferred Customers

Gaining new Preferred Customers ensures a strong residual business. Join us in celebrating the Consultants in our top 10 this month.

**Chelsie Lind (SD)**  
**Amy Enos (ME)**  
**Melody Taylor (AK)**  
**Kimberlee Zangar (WA)**  
**Stacey Latus (UT)**  
**Kim Chartier (RI)**  
**Andréa Yakima (MI)**  
**Dee Davidson (MA)**  
**Linda Supinski (NJ)**  
**Amanda Organist (IN)**

### Top 10 in New Consultants

Sharing our business opportunity is a critical component of our commitment to do good in the world. Join us in applauding the following Consultants for leading the way in sponsoring this month.

**Deborah Cruz (MA)**  
**Sharon Mahan (PA)**  
**Chelsie Lind (SD)**  
**Shilamida Kupershteyn (NJ)**  
**Alisha Kolb (SD)**  
**Sydney Evenson (AK)**  
**Jodi Franklin (MA)**  
**Jennifer Barsamian (MA)**  
**Melanie Thall (PA)**  
**Holly Colella (MA)**

### Top 10 New Simple Start Builders

Helping new Consultants achieve simple start ensures a strong foundation to their business. Congratulations to the following Consultants who supported our simple start 1 and 2 achievers in August 2022. (To qualify for simple start, sales must come from your Customers, Preferred Customers, and new Consultants.).

**Chelsie Lind (SD)**  
**Shilamida Kupershteyn (NJ)**  
**Erin Hackett (CA)**  
**Jody Chase (MA)**  
**Andréa Yakima (MI)**  
**Stacey Latus (UT)**  
**Rose Raber (IN)**  
**Alex Flett (MA)**  
**Melody Taylor (AK)**  
**Linda Supinski (NJ)**

**"I ask everybody to become a Host! And becoming a Preferred Customer is very smart, so it's easy to share the advantages, like free shipping (because people just love free shipping), the free gift on your first order (the Customer Special), and the discounted PC Special."**

**— Kimberlee Zangar**

\*Tie breakers are (1) personal sponsoring and (2) total personal sales.



Recognition frames offer a fun way to cheer on your peers and team members as they achieve their goals. You'll find them in the Recognition section of [pheteamtools.com](https://pheteamtools.com) and in the Files section of the Consultants Only Facebook Group.

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### Simple Start\*

Our most successful Consultants are those who are engaged in business-building activity from the word "Go!" The following new Consultants have shown that they understand how important it is to share our message far and wide by wasting no time doing so. Join us in congratulating them on getting their pure haven business off to a successful start!

#### simple start 1: \$600 in sales in first 15 days

Alicia Biedenkapp (NJ)  
Stacy Blanch (MI)  
Holly Colella (MA)  
Pauline Coughlin (PA)  
Sarah Floyd (GA)  
Kendra Hebert (SD)

Julia Igdalev (NJ)  
Tammy Judd Jenny (AK)  
Laura Lasley (MI)  
Jen Matyn (MI)  
Sarah McCooley (CT)  
Brigitte McGuire (NJ)

Kathleen Musonda (MI)  
Sally Ng (CA)  
Gina Quolas (CA)  
Caitlin Smith (MN)  
Tifney Spoelstra (OR)  
Marina Stoll (IN)

#### simple start 2: \$1,000 in sales in first 30 days

Alicia Biedenkapp (NJ)  
Amber Glenn (AK)  
Julia Igdalev (NJ)  
David Lightner (FL)  
Colette Nelson (AK)  
Gina Quolas (CA)

Tifney Spoelstra (OR)  
Marina Stoll (IN)  
Tara Watcott (MN)  
Sharyn Whaley (NJ)

### Top 20 Incentive Trip Point Achievers\*

Sharing the pure haven mission and building your business are the keys to earning this luxury tropical getaway! The following go-getters are going after their trip goals, vying to be our top point achiever in Punta Cana.

Shilamida Kupershteyn (NJ)	384	Annie Kim (MD)	180	Aurora Boyers (MA)	160	Jennifer Barsamian (MA)	125
Chelsie Lind (SD)	367	Chelsea Dagen (SD)	175	Amy Enos (ME)	160	Erin Hackett (CA)	102
Alisha Kolb (SD)	316	Stacey Latus (UT)	169	Paige Metz (SD)	150	Tricia Buiskool (MI)	100
Anna Trefel (NJ)	230	Sydney Evenson (AK)	167	Melody Taylor (AK)	145	Chrisanna Greeley (ME)	100
Jody Chase (MA)	181	Rose Raber (IN)	165	Dee Davidson (MA)	145	Laura Judge (MI)	95

The top point achiever over 150 points will receive a trip for 2 + 1 extra night + room upgrade at the Secrets Royal Beach Punta Cana, Dominican Republic!

### Incentive Trip Achievers

Congratulations to the following Consultants, who have achieved the trip to Punta Cana (listed at the level achieved as of the end of August 2022).

#### Trip for 2 + Extra Day

Shilamida Kupershteyn (NJ) 384  
Chelsie Lind (SD) 367  
Alisha Kolb (SD) 316  
Anna Trefel (NJ) 230  
Jody Chase (MA) 181  
Annie Kim (MD) 180  
Chelsea Dagen (SD) 175

#### Trip for 2

Stacey Latus (UT) 169  
Sydney Evenson (AK) 167  
Rose Raber (IN) 165  
Aurora Boyers (MA) 160  
Amy Enos (ME) 160  
Paige Metz (SD) 150

#### Trip for 1

Melody Taylor (AK) 145  
Dee Davidson (MA) 145  
Jennifer Barsamian (MA) 125

\*Top 20 is determined by the following:

1. Highest Points
2. 1st tie breaker is total number of unique accounts
3. 2nd tie breaker is total points earned from Fast Starts + Volume Qualified Ambassador + Ambassador Maintenance
4. 3rd tie breaker is total number of new starts
5. 4th tie breaker is total personal sales
6. 5th tie breaker is alphabetical order

### President's Club Quarter 4 (July-September 2022)\*

Congratulations to the following Consultants, who achieved President's Club Quarter 4! Their exclusive qualification benefits include National Tour 2023 (Leadership 2023) registration reimbursement for 1, private President's Club luncheon, free selection of new products released at National Tour 2023 (if applicable), and special recognition.

Tricia Buiskool (MI)  
Erin Hackett (CA)

Shilamida Kupershteyn (NJ)  
Stacey Latus (UT)

Chelsie Lind (SD)  
Rose Raber (IN)

Anna Trefel (NJ)

\* Sorted alphabetically.