

# you should be proud!

July 2022 recognition



**Top 10 's\*** These leaders are building their businesses in several ways, helping to share pure haven with families across the country while making a difference for themselves and their own families.

## Top 10 in Personal Sales

Let's celebrate the following Consultants for achieving the honor of being in our top 10 in personal sales for July!

Kim Chartier (RI)	\$6,301
Catherine Lavoie-Baird (OH)	\$6,294
Bridget Ebert (SD)	\$5,187
Jody Chase (MA)	\$4,976
Chelsie Lind (SD)	\$4,295
Alisha Kolb (SD)	\$4,114
Dee Davidson (MA)	\$3,600
Kristen Jeznach (MA)	\$3,484
Tara Wilson (FL)	\$2,675
Amy Dreke (SD)	\$2,638

## Top 10 in New Customers with Orders

Gaining new Customers is an integral part of building a strong business. Join us in celebrating our top 10 Consultants in new Customers with orders this month.

Bridget Ebert (SD)
Tara Wilson (FL)
Shilamida Kupershteyn (NJ)
Jamie Rose (MI)
Paige Metz (SD)
Stacey Latus (UT)
Jeannie Cisney (IN)
Tefna Litzenberger (WA)
Kim Chartier (RI)
Kim McCarthy (MA)

## Top 10 in New Preferred Customers

Gaining new Preferred Customers ensures a strong residual business. Join us in celebrating the Consultants in our top 10 this month.

Bridget Ebert (SD)
Chelsie Lind (SD)
Sydney Evenson (AK)
Paige Metz (SD)
Alisha Kolb (SD)
Melody Taylor (AK)
Kim Chartier (RI)
Shilamida Kupershteyn (NJ)
Catherine Lavoie-Baird (OH)
Beatriz Monterroso (NJ)

## Top 10 in New Consultants

Sharing our business opportunity is a critical component of our commitment to do good in the world. Join us in applauding the following Consultants for leading the way in sponsoring this month.

Jenna Richardson (NJ)
Sharon Kulawiak (NJ)
Tricia Schiltz (SD)
Alisha Kolb (SD)
Annie Kim (MD)
Melody Taylor (AK)
Jennifer Barsamian (MA)
Courtney Tomich (MA)
David Lightner (FL)
Chelsie Lind (SD)

## Top 10 in New Enrollers

A big shout out to these Consultants with the most personally sponsored new enrollers (Consultants who started their first Consultant, Preferred Customer, or Customer) in July. Way to share pure haven and our important mission!

Stacey Latus (UT)
Tricia Schiltz (SD)
Melody Taylor (AK)
Chelsea Dagen (SD)
Lisa Bugg (WA)
Chelsie Lind (SD)
Alisha Kolb (SD)
Kristen Jeznach (MA)
Tara Wilson (FL)
Shilamida Kupershteyn (NJ)

## Top 10 New Duplicators

Congrats to these role models for setting an excellent example of how to build a successful pure haven business. They have the most personally sponsored new duplicators (Consultants who sponsored one or more Consultants who started their first Consultant, Preferred Customer, or Customer) this month.

Stacey Latus (UT)
Alisha Kolb (SD)
Melody Taylor (AK)
Chelsie Lind (SD)
Tami Hartman Stappas (NJ)
Lisa Conner (PA)
Kimberlee Zangar (WA)
Sarah Flor (NJ)
Joy Orpin (MA)
Naomi Williams (PA)

## Top 10 simple start Builders

Helping new Consultants achieve simple start ensures a strong foundation to their business. Congratulations to the following Consultants who supported our simple start achievers in July 2022. (To qualify for simple start, sales must come from your Customers, Preferred Customers, and new Consultants.)

### simple start 1 Builders

Jennifer Barsamian (MA)
Stacey Latus (UT)
Laura Judge (MI)
Tricia Buiskool (MI)
Jenna Richardson (NJ)
Tricia Schiltz (SD)
Melody Taylor (AK)
Chelsie Lind (SD)
Chelsea Dagen (SD)
Tara Wilson (FL)

### simple start 2 Builders

Jenna Richardson (NJ)
Rose Raber (IN)
Chelsea Dagen (SD)
Tara Wilson (FL)
Shilamida Kupershteyn (NJ)
Sabrina Iradi (GA)
Lisa Conner (PA)
Kimberlee Zangar (WA)
Sharyn Whaley (NJ)
Sarah Flor (NJ)

## Top Frontline Ambassador Developers

Supporting others to advance in rank is key to maximizing success in the pure haven compensation plan. Please join us in celebrating the following Consultants, our leading frontline Ambassador developers in July 2022.

Chelsie Lind (SD)
Shilamida Kupershteyn (NJ)
Stacey Latus (UT)

"It's empowering and humbling to help people. It's a passion of mine. It gives me purpose, fulfills me ... When I help someone find joy or change their life in some way, it makes me feel good."  
— Alisha Kolb

\*Tie breakers are (1) personal sponsoring and (2) total personal sales.



Recognition frames offer a fun way to cheer on your peers and team members as they achieve their goals. You'll find them in the Recognition section of [pheteamtools.com](https://pheteamtools.com) and in the Files section of the Consultants Only Facebook Group.

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**Promotions\*** Advancing in rank is a sign of business success. Please congratulate those who achieved promotions in July 2022.

## Ambassadors

(earned a \$200 promotion bonus)

Jenna Richardson (NJ)

Tami Hartman Stappas (NJ)

Kimberlee Zangar (WA)

## Senior Ambassadors

Dana Dulski (NJ)

Bridget Ebert (SD)

Sabrina Iradi (GA)

## Simple Start\*

Our most successful Consultants are those who are engaged in business-building activity from the word "Go!" The following new Consultants have shown that they understand how important it is to share our message far and wide by wasting no time doing so. Join us in congratulating them on getting their pure haven business off to a successful start!

### simple start 1: \$600 in sales in first 15 days

Andria Angelico (NJ)

Channa Clarin (ND)

Bobbi Decker (OH)

Joanna Detweiler (IN)

Amber Glenn (AK)

Jodi Jordan (PA)

Tressa Kalkman (MI)

Sharon Kulawiak (NJ)

Steven Lamb (UT)

David Lightner (FL)

Sophia Livshitz (FL)

Antonio Mele (MA)

Jill Miller (MI)

Bethanne Mitchell (PA)

Kaarina Owens (GA)

Molly Perry (WV)

Jamie Rose (MI)

Gwen Stanton (NJ)

Andrea Underhill (MI)

Elaine Vadenais (MA)

Amy VandeBunte (MI)

Brittanie Walsh (ME)

Tara Watercott (MN)

Sharyn Whaley (NJ)

### simple start 2: \$1,000 in sales in first 30 days

Hannah Brockmeyer (CT)

Caitlin Camisa (NJ)

Channa Clarin (ND)

Joanna Detweiler (IN)

Ann Johnson (MN)

Jodi Jordan (PA)

Sharon Kulawiak (NJ)

Vincent Leonti (NJ)

Bethanne Mitchell (PA)

Kaarina Owens (GA)

Molly Perry (WV)

Jamie Rose (MI)

Judy Wagler (IN)

Brittanie Walsh (ME)

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## Pure Paradise Punta Cana 2023 Incentive Trip

### Top 20 Incentive Trip Point Achievers\*

Sharing the pure haven mission and building your business are the keys to earning this luxury tropical getaway! The following go-getters are going after their trip goals, vying to be our top point achiever in Punta Cana.

Shilamida Kupershteyn (NJ)	349	Jody Chase (MA)	169	Paige Metz (SD)	145	Jennifer Barsamian (MA)	125
Chelsie Lind (SD)	338	Chelsea Dagen (SD)	160	Amy Enos (ME)	145	Chrisanna Greeley (ME)	95
Alisha Kolb (SD)	311	Aurora Boyers (MA)	155	Rose Raber (IN)	145	Laura Judge (MI)	90
Anna Trefel (NJ)	228	Sydney Evenson (AK)	152	Dee Davidson (MA)	135	Tricia Buiskool (MI)	90
Annie Kim (MD)	185	Stacey Latus (NJ)	152	Melody Taylor (AK)	125	Kristen Jeznach (MA)	90

The top point achiever over 150 points will receive a trip for 2 + 1 extra night + room upgrade at the Secrets Royal Beach Punta Cana, Dominican Republic!

### Incentive Trip Achievers

Congratulations to the following Consultants, who have achieved the trip to Punta Cana (listed at the level achieved as of the end of July 2022).

#### Trip for 2 + Extra Day

Shilamida Kupershteyn (NJ)	349
Chelsie Lind (SD)	338
Alisha Kolb (SD)	311
Anna Trefel (NJ)	228
Annie Kim (MD)	185

#### Trip for 2

Jody Chase (MA)	169
Chelsea Dagen (SD)	160
Aurora Boyers (MA)	155
Stacey Latus (UT)	152

#### Trip for 1

Paige Metz (SD)	145
Amy Enos (ME)	145
Dee Davidson (MA)	135
Melody Taylor (AK)	125
Jennifer Barsamian (MA)	125

\*Top 20 is determined by the following:

1. Highest Points
2. 1st tie breaker is total number of unique accounts
3. 2nd tie breaker is total points earned from Fast Starts + Volume Qualified Ambassador + Ambassador Maintenance
4. 3rd tie breaker is total number of new starts
5. 4th tie breaker is total personal sales
6. 5th tie breaker is alphabetical order

### President's Club Quarter 4 (July-September 2022)\*

Congratulations to the following Consultants, who achieved President's Club Quarter 4! Their exclusive qualification benefits include Leadership 2023 registration reimbursement for 1, private President's Club luncheon, free selection of new products released at Leadership 2023 (if applicable), and special recognition.

Stacey Latus (UT)

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## Bump Up Your Summer Bonus Consultant Incentive

Woohoo! Congrats to all the Consultants who started five or more new Consultants and/or Preferred Customers with the skin care bundle, skin care + essentials 1 bundle, or custom bundle in July 2022! They've each earned an additional personal volume bonus for going above and beyond in sharing the pure haven opportunities.

### +5% personal volume bonus

These Consultants started 5-9 total new Consultants and/or Preferred Customers in July:

Jennifer Barsamian (MA)  
Nancy Broach (WA)  
Hannah Brockmeyer (CT)  
Laura Brownell (MA)  
Tricia Buiskool (MI)  
Caitlin Camisa (NJ)  
Kim Chartier (RI)  
Megan Davenport (AZ)  
Dee Davidson (MA)  
Amy Dreke (SD)  
Amy Enos (ME)  
Chrisanna Greeley (ME)  
Erin Hackett (CA)  
Tami Hartman Stappas (NJ)  
Jodi Jordan (PA)  
Sharon Kulawiak (NJ)  
Stacey Latus (UT)  
Catherine Lavoie-Baird (OH)  
Verusca Mazzola (MA)  
Kelly McMillen (MD)  
Bethanne Mitchell (PA)  
Beatriz Monterroso (NJ)  
Rafaela Nunes (NJ)  
Rose Raber (IN)  
Jamie Rose (MI)  
Roberta Wellman (MA)  
Tara Wilson (FL)  
Kyra Wolkow (CO)  
Andréa Yakima (MI)  
Jennifer Zagon (MI)  
Kimberlee Zangar (WA)

### +10% personal volume bonus

These Consultants started 10-14 total new Consultants and/or Preferred Customers in July:

Jody Chase (MA)  
Lisa Conner (PA)  
Sydney Evenson (AK)  
Annie Kim (MD)  
Paige Metz (SD)  
Jenna Richardson (NJ)  
Anna Trefel (NJ)

"Just talk to one person a day – it sounds silly, but at the end of the month you've talked to 30 new people about your business! Keep reaching out one by one to talk to people about holding Gatherings and joining the business."  
— Lisa Conner

### +15% personal volume bonus

These Consultants started 15+ total new Consultants and/or Preferred Customers in July:

Bridget Ebert (SD)  
Alisha Kolb (SD)  
Shilamida Kupershteyn (NJ)  
Chelsie Lind (SD)  
Melody Taylor (AK)



## bump up your summer bonus!

Consultant Incentive: July 1-31, 2022

Start 5+ new Consultants and/or Preferred Customers with the skin care bundle, skin care + essentials 1 bundle, or custom bundle in July 2022 and you'll earn:

+5% personal volume bonus when you start 5-9 total new Consultants and/or Preferred Customers  
+10% personal volume bonus when you start 10-14 total new Consultants and/or Preferred Customers  
+15% personal volume bonus when you start 15+ total new Consultants and/or Preferred Customers

Minimum of five new starts required for first rewards. See terms and conditions for full details.



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\* Sorted alphabetically.